

The County of Santa Cruz

Integrated Community Health Center Commission

MEETING AGENDA

February 5, 2025 @ 4:00pm - 5:00pm

MEETING LOCATION: In-Person – 150 Westridge, Suite 101, Watsonville, Ca 95076 and 1080 Emeline Ave., Bldg. D, Admin Conference Room, Santa Cruz, CA 95060 will connect through Microsoft Teams Meeting or call in (audio only) +1 831-454-2222,191727602# United States, Salinas Phone Conference ID: **191 727 602#**

ORAL COMMUNICATIONS - Any person may address the Commission during its Oral Communications period. Presentations must not exceed three (3) minutes in length, and individuals may speak only once during Oral Communications. All Oral Communications must be directed to an item not listed on today's Agenda and must be within the jurisdiction of the Commission. Commission members will not take actions or respond immediately to any Oral Communications presented but may choose to follow up at a later time, either individually, or on a subsequent Commission Agenda.

1. Welcome/Introductions
2. Oral Communications
3. January 15, 2025, Meeting Minutes – Action Required
4. Grant Awarded: Substance Abuse and Mental Health Services Administration- State Opioid Response IV - Action Required
5. Overview Implementations – Len
6. Quality Management Update
7. Financial Update
8. CEO Update

<u>Action Items from Previous Meetings:</u> Action Item	Person(s) Responsible	Date Completed	Comments
Proposition 35 passed. Report back next couple of months what does that mean on revenues that will be coming into the clinic system.	Julian		

Next meeting: Wednesday, March 5, 2025, 4:00pm - 5:00pm **Meeting Location: In-Person** - 150 Westridge, Suite 101, Watsonville, Ca 95076 and 1080 Emeline Ave., Bldg. D, Admin Conference Room, Santa Cruz, CA 95060. Commission will connect through Microsoft Teams Meeting or call in (audio only) +1 831-454- 2222,191727602# United States, Salinas Phone Conference ID: **191 727 602#**

The County of Santa Cruz Integrated Community Health Center Commission

Minute Taker: Mary Olivares

Minutes of the meeting held February 5, 2025

TELECOMMUNICATION MEETING: Microsoft Teams Meeting - or call-in number +1 916-318-9542 – PIN# 500021499#

Attendance	
Len Finocchio	Executive Board – Co-Chair
Rahn Garcia	Member
Dinah Phillips	Member
Marco Martinez-Galarce	Member
Maximus Grisso	Member
Michelle Morton	Member
Amy Peeler	County of Santa Cruz, Chief of Clinics
Raquel Ruiz	County of Santa Cruz, Senior Health Services Manager
Julian Wren	County of Santa Cruz, Admin Services Manager
Mary Olivares	County of Santa Cruz, Admin Aide
Miku Sodhi	County of Santa Cruz, Health Services Asst. Agency Director
Meeting Commenced at 4:01 pm and concluded at 5:01 pm	
Excused/Absent:	
Excused: Christina Berberich	
Absent: Tammi Rose	
1. Welcome/Introductions	
2. Oral Communications:	
3. January 15, 2025, Meeting Minutes – Action Required	
Review of January 15, 2025, Meeting Minutes – Recommended for approval. Dinah motioned to accept minutes as presented. Rahn second, Len abstained, and the rest of the members present were all in favor.	
4. Grant Awarded: Substance Abuse and Mental Health Services Administration- State Opioid Response IV - Action Required	
Raquel presented a grant that was awarded from the Substance Abuse and Mental Health Services Administration- State Opioid Response IV. Raquel reported they received this grant funding for multiple years, and it helps support their Medicated Assisted Treatment Program (MAT). The amount they will be receiving is \$749,996.00 for each clinic, a total amount of 2 million dollars over a 33-month period. Rahn moved to accept as presented. Len second, and the rest of the members present all in favor.	
5. Overview Implementations – Len	
Len presented on the emerging proposals to reduce Medicaid spending, as the Trump administration takes aim. Len reported that the total of Medi-Cal funding in budget is \$193.4 billion, an increase of \$13 billion from FY2024-25. In California, the federal government pays 65.5% (\$119 billion) of Medi-Cal's budget of \$193 billion and the state General Fund pays the remaining 34.5% (\$74 billion). Enrollment in Medi-Cal was 14.9 million as of September 2024. California spends an average of \$12,950 per enrollee per year. The new Trump Administration will seek large spending reductions to offset the anticipated renewal of 2017 tax breaks. Proposals laid out by the House Budget Committee will likely result in large cuts to Medicaid funding, as well as changes to eligibility. Some potential reactions in California are to increase state general fund share of Medi-Cal funding, scale back infrastructure expansions, restrict eligibility for undocumented persons, provider rate reductions, GF backfill for Prop 56 may be vulnerable, and benefit reductions. Len will come back to future meetings with more updates.	
6. Quality Management Update	
Raquel reported that the Watsonville Clinic presented their quality improvement project, WHC Drug Assistance Program. Raquel reported this program provides medication at no cost to patients without insurance. The patients that benefit from this program are low income, underinsured, or have no insurance. Raquel explained the steps of qualifying for the drug assistance program and if a patient is approved, they are approved for a 12-month period. Raquel also presented the patient satisfaction survey she reviewed quality improvement projects as an outcome of the patient feedback with the commission. The quality improvement projects are as follows:	
<ul style="list-style-type: none"> • Access to care: continue to revise and standardize schedule templates to increase patient access to care • Collaborate with Personnel to move forward with launching a call center to include an improved call tree 	
Mary will send out copies for commission to review.	

Lastly, Raquel reported on Peer Review & Risk Management Committee. Raquel reported they are working on chart audit assignment workflow draft, revision of consent to treatment and Privacy Practices Forms, policy and protocol revision needed for ordering controlled substances for chronic pain management to include a pain management agreement and they are finalizing the Peer Review Policy-next steps: action item for the March Commission Meeting, Mary will send out copy to commission.

7. Financial Update

Julian presented on estimated actuals. Julian reported estimated actuals are essentially their best educated guess about how much money they will bring in and spend by the end of the fiscal year. Estimated actuals take into account: actual revenues they have received so far, real-world expenses they have incurred, and anticipated income and spending for the remaining months of the fiscal year. Julian reported this projection is crucial for the health centers because it helps them: make informed financial decisions, identify potential budget shortfalls or surpluses, plan for the upcoming fiscal year, and provide a transparent view of their financial health to their board, funders, and stakeholders. Lastly, Julian reported on key assumptions this accounts for real-world factors like no-shows and Paid Time Off that directly impact revenue and operational capacity.

8. CEO Update

Amy reported that there are 190 sick with covid, 131 RSV, and 800 with Influenza A. She stated there are a lot of sick people out there. She also reported they are continuing to work on the budget for this coming fiscal year.

Next meeting: March 5, 2025, 4:00pm - 5:00pm

Meeting Location: In- Person- 150 Westridge Drive, Suite 101, Watsonville, Ca 95076 and 1080 Emeline Ave., Bldg. Clinic. Cruz, CA 95060. Commission will connect through Microsoft Teams Meeting or call in (audio only) +1 831-454-2222,191727602# United States, Salinas Phone Conference ID: **191 727 602#**

Minutes approved _____ (Signature of Board Chair or Co-Chair) / / (Date)



Health Centers Division

Integrated Community Health Center Commission Budget

Dr. J wren 2/5/25

County of Santa Cruz (HSA)
FY 24/25 HEALTH CENTERS(Multiple Items)
As of 11.30.24

To Update Pivot [Click on a nun](#)
[Click on Pivot](#)
[Click on Refre](#)

Division
 GLKey

Row Labels	Adjusted Budget	Actual	Division EA's 1.7.25 Updated	Division EA Difference Budget to EA's
REVENUE	(50,948,757)	(10,201,567)	(44,750,032)	(6,198,725)
15-INTERGOVERNMENTAL REVENUES	(6,893,054)	(739,817)	(6,296,756)	(596,298)
19-CHARGES FOR SERVICES	(43,445,117)	(9,473,672)	(37,223,718)	(6,221,399)
23-MISC. REVENUES	(610,586)	11,922	(1,229,558)	618,972
EXPENDITURE	49,860,383	19,446,863	49,476,508	383,875
50-SALARIES AND EMPLOYEE BENEF	36,952,899	16,421,149	37,469,638	(516,739)
60-SERVICES AND SUPPLIES	8,398,065	2,948,587	7,497,451	900,614
70-OTHER CHARGES	48,404	25,090	48,404	0
80-FIXED ASSETS	1,271,132	239,562	1,271,132	0
95-INTRAFUND TRANSFERS	3,189,883	(187,524)	3,189,883	0
Grand Total	(1,088,374)	9,245,296	4,726,476	(5,814,850)

Key Assumptions

- 228 workdays per year (260 total - 14 holidays - 18 days FQHC industry average PTO)
- Average reimbursement rate: \$373 (conservative estimate; our PPS rate is \$423.30)
- 15% no-show rate
- Expenditures: Current actual costs divided by number of days that have passed in fiscal year and multiplied by the total work days in fiscal year.

Organization	Federal	State	Local
Central California Alliance for Health-Provider Recruitement MD			\$250,000
Central California Alliance for Health-Provider Recruitment MA			\$65,000
Ryan White FEIS	\$409,150		
CA Department of Health Care Services (Federal Opioid treatment Funding pass through) SOR IV	\$2,250,000		
Health Resources Services Agency- Ryan White Early Intervention Services	\$409,150		
Health Resources Services Agency-Base Grant	\$2,852,721		
Health Resources Services Agency-Capital Improvement	\$672,865		
Housing and Urban Development Match Grant	\$986,928		

Payor Mix

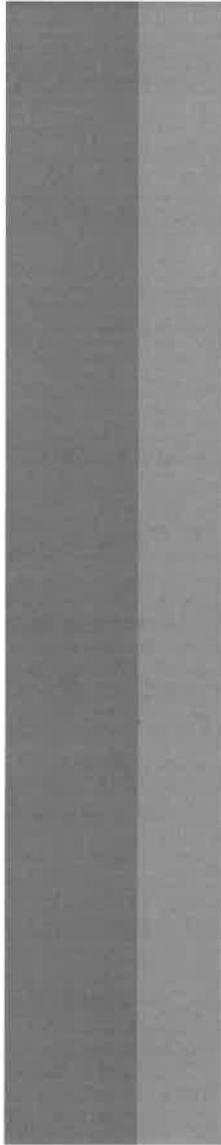
- . 76% Medicaid
- . 20% Medicare
- . 2% Self Pay
- . 1% Commercial



Health Centers Division

Quality Management Report

February 2025



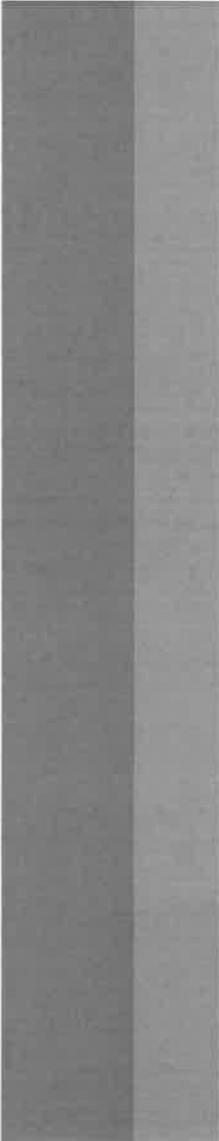
Quality Management Committee

- Quarterly Quality Improvement Presentation- Patient Assistance Program: (slides 3)
 - A Drug Assistance Program (DAP) is a program that provides medication to patients at no cost. DAPs are often sponsored by pharmaceutical companies but can also be managed by nonprofits or government agencies.
- Patient Satisfaction Survey Results December 2024 (slide 4)
- Ryan White (HIV/AIDS Program): Finalized Quality Management Plan
- Operational Plan Updates

APPLICATION PROCESS

- **Screen for eligibility**
 - Within Income limits
 - Insurance verification
- **Application completion**
 - MedData Services
 - Obtaining signatures & necessary documents
 - Fax application
- **Application Submissions**
 - Lilly Cares
 - Novo Nordisk
 - Sanofi
- **Eligibility**
 - Notification within 10-14 business days
 - Approved for 12-month period
 - Re-Enrollment on yearly basis

Household/Family Size	400% FPL
1	\$60,240
2	\$81,760
3	\$103,280
4	\$124,800
5	\$146,320
6	\$167,840



Patient Satisfaction Survey- Quality Improvement Project

- Access to care: continue to revise and standardize schedule templates to increase patient access to care
- Collaborate with Personnel to move forward with launching a call center to include an improved call tree



Peer Review & Risk Management Committee

- Chart Audit Assignment Workflow Draft
- Revision of Consent to Treatment and Privacy Practices Forms
- Policy and Protocol revision needed for ordering controlled substances for chronic pain management to include a pain management agreement
- Finalized the Peer Review Policy-next steps: action item for the March Commission Meeting

WHO CAN BENEFIT FROM DAP?

- People with low income
- People who are underinsured
- People who don't have health insurance

Watsonville Health Center primarily serves diabetic patients on the following medications:

- Trulicity
- Ozempic
- Rybelsus
- Insulin Glargine

Health Centers Division

Action Item: Grant Awarded



**Substance Abuse and Mental
Health Services Administration
(SAMHSA)**

**California Department of Health
Care Services (DHCS)**

Advocates for Human Potential (AHP)

State Opioid Response IV Grant

To expand access to medication for opioid use disorder (MOUD)– 1st
Grant Awarded in 2019

- Funding our staff to support our Medication Assisted Treatment Program.
- \$749,996 for each of our Health Centers (Total: \$2,249,988)
- Grant Term: January 1, 2025–
September 29, 2027
 - (33-month term)

Questions?

Thank You

